



COMMISSION

OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

> SEC FILE NUMBER 8-65677

PART III **FACING PAGE** 

Information Required of Brokers and Dealers Purs Section 17 of the Securities Exchange Act of 1934 and Rule 174-5. Thereunder

**FORM X-17A-5** 

ANNUAL AUDITED REPORTCEINED

REPORT FOR THE PERIOD BEGINNING _	01/01/04 ANI	DENDING	12/31/04 MM/DD/YY	
A	. REGISTRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: Botsford A	<del></del>		OFFICIAL USE ONLY	
			FIRM ID. NO.	
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS (do not use P.O. Box No.)			
One North Clematis Street, Ste. 300	01151 0			
West Palm Beach	(No. and Street)  Florida		33401	
(City)	(State)		(Zip Code)	
Reuben Johnson		(561) 515-3635	(Area Code – Telephone No.)	
B.	ACCOUNTANT IDENTIFI	CATION		
INDEPENDENT PUBLIC ACCOUNTANT V	whose opinion is contained in this	Report*		
Daszkal Bolton LLP				
	(Name - if individual state last, first, middle	name)		
2401 NW Boca Raton Boulevard	Boca Raton	Florida	33431	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:  X Certified Public Accountant		PRU	JESSEU//	
Public Accountant Accountant not resident in United	States or any of its nossessions	MAR 1	5 2005	
*Claims for exemption from the requirement to must be supported by a statement of facts and	hat the annual report be covered b	y the opinion of an	Wiscom Wellic accountant See section 240.17a-5(e)(2).	

SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid control number

#### **OATH OR AFFIRMATION**

$\bigcirc$	
1. KE	มิเรียง B . อังเพรลง 🔟 , swear (or affirm) that, to the best of my knowledge and belief the accompanying
,	al statements and supporting schedules pertaining to the firm of Botsford Associates, as of December 31,
	re true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal
officer of	or director has any proprietary interest in any account classified solely as that of a customer, except as follows:
	Plube & Johnson
	Signatura
	Signatur <del>¢</del>
	wallithin a second of the seco
	WILLOU AM MONA DIRECTOR
	Title
	Common 5 Etc.
<i>a</i> 1	
7//	#UD 169880 :5
1///	Service Linderthis Service Linderthis
1-1-1-	Notary Public STATE OF FINITION OF STATE O
	The state of the s
This re	port** contains (check all applicable boxes):
<u>X</u> (a)	Facing page
<u>X</u> (b)	Statement of Financial Condition
<u>X</u> (c)	Statement of Income (Loss)
<u>X</u> (d)	Statement of Changes in Financial Condition
X (e)	Statement of Changes in Stockholders' equity or Partners' or Sole Proprietor's Capital
$\frac{X}{X}$ (e)	Statement of Changes in Liabilities Subordinated to Claims of Creditors
<u>X</u> (g)	Computation of Net Capital
$\frac{\overrightarrow{X}}{X}$ (h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3
_ (i)	Information Relating to the Possession or control Requirements Under Rule 15c3-3
$\overline{X}(j)$	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and
<u>~</u> 0)	the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3
_ (k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to
_ (N)	methods of consolidation
<u>X</u> (I)	An Oath or Affirmation
$-\frac{(m)}{(n)}$	A report describing any material inadequacies found to exist or found to have existed since the date of the
_ (n)	previous audit
	provious addit

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# BOTSFORD ASSOCIATES, LLC

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2004



# **TABLE OF CONTENTS**

0	ath or Affirmation	1
In	dependent Auditor's Report	2
_:		
۲I	nancial Statements:	
	Statement of Financial Condition	3
	Statement of Operations and Member's Equity	4
	Statement of Cash Flows	5
N	otes to Financial Statements	6-8
S	upplementary Information:	
	Computation of Net Capital under Rule 15c3-1 of the Securities and Exchange Commission	9
	Supplementary Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934	10
	Report on Internal Control Required by SEC Rule 17a-5 Claiming an Exemption from SEC Rule 15c3-3	11-12

Michael I. Daszkal, CPA, P.A. Jeffrey A. Bolton, CPA, P.A. Timothy R. Devlin, CPA, P.A. Michael S. Kridel, CPA, P.A. Marjorie A. Horwin, CPA, P.A.



2401 N.W. Boca Raton Boulevard Boca Raton, FL 33431 t: 561.367.1040 f: 561.750.3236 www.daszkalbolton.com

### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Botsford Associates, LLC West Palm Beach, FL 33401

We have audited the accompanying statement of financial condition of Botsford Associates, LLC as of December 31, 2004, and the related statement of operations and member's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Botsford Associates, LLC as of December 31, 2004, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Associal Balton LLP

Boca Raton, Florida January 21, 2005

### **ASSETS**

	2004	
Cash	\$	13,089
Property and equipment, net		1,246
Prepaid and other assets		1,200
Total assets	<u>\$</u>	15 <u>,535</u>
LIABILITES AND MEMBER'S EQUITY		
Liabilities:		
Accounts payable	\$	356
Member's equity		15,179
Total liabilities and member's equity	\$	15,535

# BOTSFORD ASSOCIATES, LLC STATEMENT OF OPERATIONS AND MEMBER'S EQUITY DECEMBER 31, 2004

	2004	
Revenues:		
Private placement fees	\$ 6,000	
Operating expenses:		
Rent	12,193	
Other expenses	14,360	
Total operating expenses	 26,553	
Net operating loss	(20,553)	
Member's equity, beginning of year	17,681	
Capital contribution	 18,051	
Member's equity, end of year	\$ 15,179	

# BOTSFORD ASSOCIATES, LLC STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2004

		2004
Cash flows from operating activities:		
Net loss	\$	(20,553)
Adjustments to reconcile net loss to net cash used in		
operating activities:		
Rent contributed by shareholder		3,051
Depreciation expense		533
Changes in assets and liabilities:		
Decrease in accounts receivable		8,188
Decrease in accounts payable		(34)
Increase in prepaid and other assets		(200)
Net cash used in operating activities		(9,015)
Cash flows from financing activites:		
Capital contribution		15,000
Net cash provided by financing activities		15,000
Net increase in cash		5,985
Cash, beginning of year		7,104
Cash, end of year	<del></del>	13,089
Supplemental disclosure of cash flow information:		
Interest paid	\$	_
Taxes paid	\$	

#### **NOTE 1 - DESCRIPTION OF BUSINESS**

Botsford Associates, LLC (the Company) is a national securities broker-dealer, duly registered with the United States Securities and Exchange Commission (SEC), the Securities Investor Protection Corporation, the National Association of Securities Dealers, Inc. and the State of Florida's Division of Banking and Finance. The Company serves as a placement agent of corporate equity and debt securities. The Company provides corporate finance services including mergers and acquisitions, valuation and fairness opinions, consulting on corporate restructurings including management buyouts and recapitalization. As a fully disclosed broker-dealer, at no time does the Company hold customer funds or safekeep customer securities.

The accompanying financial statements reflect ongoing losses and negative cash flows from operating activities. The Company has limited revenues to date. Since its inception, the Company has been dependent upon the receipt of capital investment to fund its continuing activities. In addition to the normal risks associated with a new business venture, there can be no assurance that the Company's business plan will be successfully executed. The Company's ability to execute its business model will depend on its ability to obtain additional financing and achieve a profitable level of operations. There can be no assurance that sufficient financing will be obtained, nor can any assurance be made that the Company will generate substantial revenues or that the business operations will prove to be profitable. Further, the Company is dependent upon certain related parties to provide continued funding and capital resources.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Cash Equivalents

The Company considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents. There were no cash equivalents at December 31, 2004.

#### Revenue Recognition

The Company generates income from services rendered in connection with finance advisory services. Revenue is recorded when earned.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

As a limited liability company, the Company is treated as a partnership for Federal and State income tax purposes. Under subchapter K of the Internal Revenue Code, the Company's member is taxed separately on his distributive share of the Company's income whether or not that income is actually distributed. Accordingly, no provision for income taxes has been recorded in the accompanying statements of operations for the year ended December 31, 2004.

#### Property and Equipment

The Company's property and equipment are carried at cost and depreciated using the straight-line method over the estimated useful lives of the assets.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued

#### Recent Accounting Pronouncements

In January 2003, the Financial Accounting Standards Board ("FASB") issued Interpretation ("FIN") No. 46, "Consolidation of Variable Interest Entities (VIE)," (revised December 2003 by FIN No. 46R), which addresses how a business enterprise should evaluate whether it has a controlling financial interest in an entity through means other than voting rights and accordingly should consolidate the entity. FIN No. 46R replaced FIN No. 46. Sanmina-SCI is required to apply FIN No. 46R to variable interests in VIEs created after December 31, 2003. For variable interests in VIEs created before January 1, 2004, the Interpretation will be applied beginning on January 1, 2005. For any VIEs that must be consolidated under FIN No. 46R that were created before January 1, 2004, the assets, liabilities and non-controlling interests of the VIE initially would be measured at their carrying amounts with any difference between the net amount added to the balance sheet and any previously recognized interest being recognized as the cumulative effect of an accounting change. If determining the carrying amounts is not practicable, fair value at the date FIN No. 46R first applies may be used to measure the assets, liabilities and non-controlling interest of the VIE. The adoption of FIN No. 46R did not have a material impact on Sanmina-SCI's financial position, results of operations or cash flows as Sanmina-SCI does not have any VIEs.

In March 2004, the Emerging Issues Task Force ("EITF") reached a consensus on Issue No. 03-01, "The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments." EITF 03-01 provides guidance on other-than-temporary impairment models for marketable debt and equity securities accounted for under SFAS No. 115, "Accounting for Certain Investments in Debt and Equity Securities," and SFAS No. 124, "Accounting for Certain Investments Held by Not-for-Profit Organizations," and non-marketable equity securities accounted for under the cost method. The EITF developed a basic three-step model to evaluate whether an investment is other-than-temporarily impaired. In September 2004, the FASB issued FASB Staff Position EITF 03-01-1, which delays the effective date until additional guidance is issued for the application of the recognition and measurement provisions of EITF 03-01 to investments in securities that are impaired; however, the disclosure requirements are effective for annual periods ending after June 15, 2004. The adoption of the disclosure provisions of EITF 03-01 did not have a material effect on Sanmina-SCI's results of operations or financial condition.

The Company does not believe the adoption of these standards will have a material impact on its financial reporting.

#### NOTE 3 - ACCOUNTS RECEIVABLE

The Company bills for its work using negotiated contracts. The Company provides for credit losses based on management's evaluation of collectibility, based on current and historical performance of the customer. At December 31, 2004, the Company has no accounts receivables.

#### NOTE 4 - NET CAPITAL REQUIREMENTS

••••••••

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2004, the Company had net capital of \$12,733 which was \$7,733 over than its required net capital of \$5,000.

#### NOTE 5 - PROPERTY & EQUIPMENT

Equipment at December 31, 2004 consists of the following:

	2004	
Computer equipment	\$	2,663
Less: accumulated depreciation	<u></u>	(1,417)
Property and equipment, net	\$	1,246

Depreciation expense for the year ended December 31, 2004 was \$533.

### **NOTE 6 - OPERATING LEASES**

Botsford Associates, LLC rents office space in West Palm Beach, Florida, on a month-to-month basis of \$1,278 per month plus common area maintenance costs. Rent expense for the year ended December 31, 2004 is \$12,193.

#### NOTE 7 - FAIR VALUE OF FINANCIAL STATEMENTS

The carrying value of cash, accounts receivable and accounts payable approximates fair value because of their short maturities.

#### **NOTE 8 - CONCENTRATIONS**

#### Credit Risk

Financial instruments, which potentially expose the Company to concentrations of credit risk, as defined by Statement of Financial Accounting Standards No. 105, consist primarily of trade receivables. The Company's officers have attempted to minimize this risk by monitoring the companies for which it provided credit.

The Company maintains a bank account at one financial institution. The account balance is insured by the Federal Deposit Corporation (FDIC) up to \$100,000. Accounts held at brokerage firms are insured by the Securities Investor Protection Corporation (SIPC) up to \$500,000. At December 31, 2004 the company had no amounts in excess of the FDIC and SIPC limits.

#### Significant Customers

During the year ended December 31, 2004, 100% of the revenue is made up of one customer.

SUPPLEMENTARY INFORMATION

# BOTSFORD ASSOCIATES, LLC COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2004

		2004
Net capital:		
Total member's equity	\$	15,179
Deduction and/or charges:  Non-allowable assets:		
Property and equipment, net Security Deposit		(1,246) (1,200)
Allowable subordinated loans		
Net capital		12,733
Required minimum net capital		5,000
Excess net capital	\$	7,733
Aggregate indebtedness:		
Aggregate indebtedness as included in the Statement of Financial Condition	<u>\$</u>	356
Ratio of aggregate indebtedness to net capital		0.03

# BOTSFORD ASSOCIATES, LLC SUPPLEMENTARY INFORMATION PURSUANT TO RULE 17a-5 OF THE SECUITIES EXCHANGE ACT OF 1934 DECEMBER 31, 2004

Botsford Associates, LLC is claiming exemption under the provisions of SEC rule 15c3-3(k)(2)(ii). Therefore, the following reports are not presented:

- A) Computation for Determination of Reserve Requirement under Rule 15c3-3.
- B) Information Relating to the Possession or Control Requirements under Rule 15c3-3.

# REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5 CLAIMING AN EXEMPTION FROM SEC RULE 15c3-3

#### **DECEMBER 31, 2004**

Reuben Johnson III Botsford Associates, LLC

In planning and performing our audit of the financial statements and supplemental schedules of Botsford Associates, LLC, for the year ended December 31, 2004, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exceptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1) Making quarterly securities examinations, counts, verifications and comparisons
- 2) Recordation of differences required by rule 17a-13
- 3) Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

Reuben Johnson III Botsford Associates, LLC Page 2

However, we noted no matters involving internal control, including control activities for safeguarding securities, which we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2004 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Boca Raton, Florida January 21, 2005